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Context to the nugget

Amit discusses how he has always surprised himself over time with the goals he has set for himself on the work front and the Social Impact front. He talks about the importance of setting goals and revisiting them from time to time. He also talks about the criticality of collaborating with the right set of people who inspire you and enable you to drive impact at a large scale.

Transcription

Deepak Jayaraman (DJ): In summary playing to potential for our listeners. About how to make choices and how to scale up.

Amit Chandra (AC): I personally believe that I have always surprised myself with what I am capable of and I keep pushing people to surprise themselves, I remind myself that when I came back to India in 1994 my dream was to retire with one crore of savings in the bank account I always remind myself that my target in the social sector was to donate 10% annual income, therefore I always believed that it is very important to keep revisiting your goals when you achieve something you must push yourself to reset your goals and it's important to that in all walks of life be it physical, be it professional, be it social and I must trace social as well because I believe often people do not set goals from themselves in the social aspect of things which is why I think where society is where it is but I think on potential I think we as individuals are capable of extra ordinary things, we just don't think and organize ourselves for achieving things extra ordinarily often that is because of ourselves something that we are doing is often because of lack of collaboration a lot of what I do I have realized is because I collaborate very well I am so blessed to be part of Ashoka which is an extraordinary project, small part of something big it would never have been achieved if wasn't for the fact that we are handful of amazing, people who are basically got together to make it happen the hospital that we have made similarly, it's a group of families who have got together and made something extraordinary happen, every initiative the work I am doing in water is a group of really amazing people, all of us travel, I just got back this morning in a train journey from Latur we had great fun, all of us travelling through long distances, but having amazing time working with forty NGOs on the ground there all these things happen because we are a group, all of us working towards a common goal so I think if you want to really realize your potential, of course you need to push yourself to set big targets but I think it's also important to collaborate with people who are like minded, because sometimes collaborating with the wrong people actually gets you down, collaborating with right people gets you up so I am a great believer in collaborating with the right people, I am a great believer as I said earlier of building institutions with smart people and getting great leverage all that is very important so I think if you really want to achieve potential those things are extremely important.

Reflections from Deepak Jayaraman

DJ: Two things I took away here. One is the notion of what gets measured gets managed. At some level it is critical to be explicit about goals at various points in time. Tennis player Vijay Amritraj talks about taking stock of his life in decades. The second point is that I guess it makes sense to have a holistic goal card which cuts across our various domains of life. It is critical that this scorecard is specific to us in terms of what energizes us, where we have skills and what we are solving for.

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End of nugget transcription

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Amit Chandra - Nuggets

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About Deepak Jayaraman

Deepak seeks to unlock human potential of senior executive's / leadership teams by working with them as an Executive Coach / Sounding Board / Transition Advisor. You can know more about his work [here](#).

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