



The banner features the 'play to potential' logo on the left. To its right are contact details: a WhatsApp icon with the number '+91 85914 52129*', a Twitter icon with the handle '@PlayToPotential', and a globe icon with the website 'playtopotential.com'. Further right, under the heading 'Also available on:', are icons for Spotify, Apple Podcasts, and Google Podcasts. On the far right, a portrait of a man in a suit is shown with the text 'Podcast Host Deepak Jayaraman' overlaid in a red box. A small disclaimer at the bottom left reads: '*Just send us a Whatsapp with your name, number and email and we will add you to our distribution list.'

Context to the nugget

Mouli talks about the notion of Potential being an infinite term and not something finite and well-defined. He uses the phrase “you get what you deserve” to make the point we are better off focussing on the deserving than the getting. He also underscores the point about enjoying the ride and therefore playing (not necessarily working) towards our potential.

Transcription

Deepak Jayaraman (DJ): In summary *Playing to Potential* for our listeners.

Chandramouli Venkatesan (CV): The first think I would leave the listeners with is to say that you can grow your potential itself your potential is not finite it is infinite and if you actually focus on growing your potential as I like to say you get what you deserve are you focusing on the getting or are you focusing on what you are deserving? If you focus more and more on deserving more if you focus on growing your potential you will be very well off, I think that’s the first and the important message I would give and the second is as I like the word play because I think we do tend to get a little serious about our careers, and in the process we neither enjoy the journey nor do we achieve the success that we could at the end of the day no destination is ever final as all of us have realised in life and it’s a clique but you are going to enjoy the journey and I like the play hence, to say let’s also enjoy the journey maybe we will achieve more, maybe we will achieve less so be it. But if you have enjoyed the journey you have achieved a lot.

Reflections from Deepak Jayaraman

DJ: This is the 27th conversation at the podcast and if I really look at one thing that is consistent in almost all the summary comments as people have wrapped up, it is the notion of “Focus on the journey, not the destination”.

I really liked Mouli’s emphasis on learning and deserving rather than being entitled based on past glory. As we move to a world where the future is quite hazy and unknown, banking on the past is a high-risk strategy whichever angle you look at.

Thank you for listening. If you are new to the podcast and want to get a sense of the nature of content that is covered, you might want to go to YouTube and type “PlaytoPotential Highlights from 2017”. I have tried to capture the key takeaways from my various conversations last year with leaders across disciplines. If you want to listen offline say during a car ride home or during airplane travel, you could also access the Podcast on iTunes, Stitcher, Saavn and several other podcast apps.

Google has recently launched an app for podcast listening on Android platforms too. If you went to playtopotential.com, you would also have the opportunity to listen to multiple voices curated by a topic. Play lists topics include – Reinventing Self (which is about how people changed trajectories significantly), early formative years where leaders talk about how their childhood has influenced them profoundly, Insight on career paths (various professionals talk about the ups and downs of their career and how individuals should think about embarking on that path)

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End of nugget transcription

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In Summary – Playing to potential: This playlist captures the essence of what the speaker is trying to say in their conversation. In a way, it captures the key principles with which they have approached life which has brought them to where they are today. They share their perspectives on the mindset we need to adopt as we navigate through life. You can access the playlist [here](#).

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Chandramouli Venkatesan - Nuggets

- 28.00 Chandramouli Venkatesan - The Full Conversation
- 28.01 Chandramouli Venkatesan - Genesis of the book - CATALYST
- 28.02 Chandramouli Venkatesan - Turbocharging your growth - TMRR
- 28.03 Chandramouli Venkatesan - Raising the game when it matters
- 28.04 Chandramouli Venkatesan - Playing the 1st half to win in the 2nd half
- 28.05 Chandramouli Venkatesan - Picking mentors thoughtfully
- 28.06 Chandramouli Venkatesan - Decoupling quitting & joining decisions
- 28.07 Chandramouli Venkatesan - Evolving views on the notion of success
- 28.08 Chandramouli Venkatesan - Impact of Life on Work

- 28.09 Chandramouli Venkatesan - Cultivating "Lodestar" values
- 28.10 Chandramouli Venkatesan - Overemphasizing fit in a career choice
- 28.11 Chandramouli Venkatesan - Winning the Second half of career
- 28.12 Chandramouli Venkatesan - In summary - Playing to Potential

About Deepak Jayaraman

Deepak seeks to unlock human potential of senior executive's / leadership teams by working with them as an Executive Coach / Sounding Board / Transition Advisor. You can know more about his work [here](#).

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